

Sviluppo Sostenibile

Sviluppo Sostenibile is the latest private equity fund launched by DeA Capital Alternative Funds. Started with the aim of being an **Art. 8 of the SFDR**, the Fund gives **priority to scouting and preinvestment phases** to those companies **ESG oriented**.

The strategy is based on both minority and majority investments. The average equity ticket is between €10 and €30 million and may include co-investments by the Fund's Limited Partners or other investors able to bring in sector specific expertise.

The investment Fund has been structured with the aim of being **entirely dedicated to ESG** with a unique ESG framework not only characterized by the Art.8 compliance requirements, but also by:

- 1 An **ESG Committee at fund level**, which supports the Board of Directors and complements the presentation of investment proposals with an ESG perspective.

An ESG Pre-screening tool, developed with the intention of ensuring that the Investment Team avoids investing in sectors or companies which are considered incompatible with the Fund exclusion list.
- 2 The **Pre-screening tool also** indicates potential ESG issues on the basis of the industry/sector materiality.
- 3 A portion of **carried interest linked to ESG performance** of the portfolio.
- 4 An **ESG Action Plan** for each portfolio company in which the Fund invests in.

Before making the first investment in *Sviluppo Sostenibile*, an intensive exercise was carried out to identify the mandatory RTS KPIs under SFDR, which was accompanied by a selection of Environmental Additional/Opt-in KPIs.



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ESG COMMITTEE

The ESG Committee of Sviluppo Sostenibile is an **advisory body supporting the Board of Directors** which integrates the presentation of investment proposals with an ESG perspective. This approach characterizes the target companies from time to time, **in order to guarantee the pursuit of the Fund's sustainable and responsible investment objectives.**

The ESG Committee is composed of **5 members**, in charge for three years: a chairman and an **independent majority**. The members are appointed by the SGR, considering the specific **experience gained in the assessment and management of ESG issues** as well as responsible investments, in multi-sector industrial contexts and services, asset management and research.

The Fund's Managing Directors and other team members are invited to attend the ESG Committee meetings if necessary/appropriate, as well as any relevant third party to support the discussion of specific issues when the investment requires it.



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ESG highlights based on KPIs



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ZEPHYR

Zephyr Group is one of the main European companies active in the distribution of spare parts for merchant ship engines and slow ferries, as well as for engines active in power plants. In 2018, thanks to the acquisition of the Spanish competitor Skandiaverken, Zephyr Group consolidated its leadership position in Europe among independent distributors.

Investment:
June 2021

The company is able to offer a wide range of over 30,000 products, **high know-how and level of service**, representing a point of reference in the sector. In 2020, Zephyr Group served more than 2,000 ships. Additionally, 60% of its revenues came from abroad, in particular Spain, Europe and Latin America.

Since the transaction happened in June 2021, the company has adopted **best-practice actions in governance**, with the establishment of a Board of Directors. The Fund has also introduced a **long-term incentive plan** for key management within the company. In addition, the company is working with Fieldfisher in the establishment of a corporate organizational and management model as per the Legislative Decree 231.

Headquarter and warehouse



Marine shipping is the main transport mode for global trade

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Among the 2021 **ESG activities**:

The company will start its **ESG Action Plan** drafting activities in the IQ 2022.

In September 2021 Zephyr became a **signatory member of the Neptune Declaration**, which aims at improving working conditions for marine crew members and seafarers.

As of October 2021, the **Sustuntech project** is a nominee for the **Tuna Awards**, the benchmark for the international tuna industry with a focus on the sustainability efforts occurring in the sector.



Sviluppo Sostenibile



OMB Saleri was founded over 40 years ago as a manufacturer of gas safety valves for domestic use. Over the years, it has specialized in high-pressure valves, establishing itself as a primary operator in LPG and natural gas (CNG / LNG) for automotive and, since 2012, as a technological leader in the valves and pressure regulators for hydrogen applications.

Investment:
August 2021

OMB Saleri is a company devoted to **innovation with a cutting-edge manufacturing** and has become the reference partner for leading transportation OEMs (Heavy Duty, Bus, Train, Aerospace&Defence, Shipping) and TIER 1 system integrators, with most revenues generated from international clients. Since Sviluppo Sostenibile investment, the company has adopted **best-practice actions in governance**, with the establishment of a Board of Directors.

Following governance best practice, key managers have invested in the company alongside the Fund and the founder.

The company has also announced that in 2022 will start its work to publish a Sustainability Report from 2023.

R&D and Quality Control department



Among the 2021 **ESG activities**:

In September 2021 **OMB Saleri joined the UN Global Compact**.

Car-pooling: OMB started offering to all of its employees an internal car-pooling platform with monetary incentives to employees that share their journey towards the company.

OMB has also **offered** to some of **its employees E-Bikes** to reach OMB's premises. The company has setup the charging areas in the parking lot.

The **company has improved its best practices to reduce plastic consumption**: all employees have received metal bottles to reduce the use of plastic bottles.

Moreover, the following **training/seminars have been offered**: EY workshop "Sustainability as a key driver of business development", "ESG and relationship with stakeholders" offered by Confindustria Brescia and a course promoted by the municipality of Brescia focused on improving employees' mobility from their homes to the workplace.

OMB has also joined the Confindustria project called **"A Vaccine for all" to support fundraising activities for vaccines** destined to low-income countries.

OMB Saleri joined the "Save the Farm" project, adopting **50** fruit trees to support Italian farmers and helping **CO₂ reduction** (est. in 2,750kg of CO₂ equivalent yearly)

dispensers use **100%** recyclable cups and bins are made of recycled plastic.

OMB has already in place a giveback scheme with its employees, with a **15%** profit-sharing mechanism based on yearly results.

To emphasize its commitment to sustainability, OMB Saleri became **Benefit Company in its bylaws**.



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